DirigoChoice Loss Ratio Report

Claims Incurred 201106 Through 201205, Paid Through 201207

Individuals								
Incurred Month	Subscrib er Months	Member Months	Premium Billed	Uncompleted Medical Claims	Completed Medical Claims	Pharmacy Claims	Total Completed Claims	Loss Ratio
06/01/11 - 05/31/12	27,454	37,657	\$24,474,202	\$18,665,124	\$19,449,084	\$4,255,196	\$23,704,280	96.9%
Sole Proprietors		•						
Incurred Months	Subscrib er Months	Member Months	Premium Billed	Uncompleted Medical Claims	Completed Medical Claims	Pharmacy Claims	Total Completed Claims	Loss Ratio
06/01/11 - 05/31/12	11,316	21,252	\$12,614,379	\$ 8,652,941	\$ 9,019,646	\$2,166,836	\$11,186,483	88.7%
Small Groups								
Incurred Months	Subscrib er Months	Member Months	Premium Billed	Uncompleted Medical Claims	Completed Medical Claims	Pharmacy Claims	Total Completed Claims	Loss Ratio
06/01/11 - 05/31/12	24,977	43,881	\$17,893,925	\$12,495,821	\$13,019,205	\$2,762,310	\$15,781,515	88.2%
Total								
Incurred Months	Subscrib er Months	Member Months	Premium Billed	Uncompleted Medical Claims	Completed Medical Claims	Pharmacy Claims	Total Completed Claims	Loss Ratio
06/01/11 - 05/31/12	63,747	102,790	\$54,982,507	\$39,813,885	\$41,487,935	\$9,184,342	\$50,672,278	92.2%

Subscriber Months refers to the sum over the twelve months June 11 through May 12. The same holds for Member Months.

The Premium Billed represents the total of billed premium for the months June 11 through May 12. The reported number excludes membership fees.

Uncompleted Medical Claims refers to the dollar value of all claims paid as of 07/31/12 for the incurral period June 1, 2011 through May 31, 2012. Completed Medical Claims represents HPHC's best estimate of the eventual total cost of services incurred during this time period, after a sufficient time for the "run-out" of claims.

The completion factor is based on HPHC's experience with its DirigoChoice book of business.

The Pharmacy Claims are complete as reported as there is no lag between prescription fill date and date of submission.

Total Completed Claims is the sum of Completed Medical Claims plus Pharmacy Claims.